



PR/119332 | Sales (Chemical)

#### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1583931

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

May 19th, 2026 14:00

#### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

#### Job Description

(STC NICCA)

**Our client specializes in Chemical Manufacturing business**

**Position:** Sales (Textile Chemical)

**Salary:** 35,000 – 50,000 THB

**Location:** Samut Prakan (Bang Poo)

**Key Responsibilities of the position:**

- Manage domestic sales activities, focusing on industrial estates across Thailand.

- Collaborate with distributors to approach customers effectively.
- Conduct route sales (account management), which will account for more than 90% of the role.
- Visit customers regularly (approximately 60–70% of the week), with flexibility for direct travel to and from client sites.
- Promote and sell specialty chemicals such as release agents, defoamers, and dispersants.
- Work closely with technical experts to provide customers with technical advice and solutions, including joint visits when necessary.
- Build and maintain strong relationships with clients in the paper and rubber manufacturing industries.

**Qualifications required:**

- Bachelor's degree in Chemical or any related field
- Over 5 years of sales experience in chemical products (manufacturing or trading)
- Strong knowledge in chemical for textile, paper or rubber chemical will be advantage
- Cheerful, energetic and sales target driven personality preferred
- Good communication skill in both English and Thai
- Has a valid driving license (use company car)

**Benefits:**

- Company car
- Provident fund
- Health insurance + Annual health check
- Bonus (average 2 months)
- Company trip
- Other allowance and leaves as per company policy

**Working Hours:** Mon - Fri (8:30 a.m. - 4:30 p.m.)

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**