



PR/119295 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1583908

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales

Salary: 35,000 – 40,000THB +/- (Negotiable)

Location: Phaya Thai Bangkok

Our client is construction of facilities of electricity and machinery in Thailand.

Position:

Responsibilities:

- Initially focused on handling existing clients for the first few years to gain industry knowledge
- Client visits conducted almost daily, primarily within Bangkok
- Clients include Thai general contractors (e.g., Italian-Thai), architectural firms, and Thai representatives of Japanese general contractors
- Current company status: securing approximately one project per month
- No individual sales targets assigned
- Sales activities targeting non-Japanese clients and communication with Thai staff in charge of design and estimation
- Collaboration with the Managing Director (MD) in charge of sales and Thai staff

Qualifications:

- Over 3 years of B2B sales experience in any industry.
- Must have a car license (a company car is provided).

- Experience in a construction-related business (e.g., air conditioning) is preferred.
- Good command of English.

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Company Description