



PR/119295 | Sales

## Job Information

### Recruiter

JAC Recruitment Thailand

### Job ID

1583908

### Industry

Other (Manufacturing)

### Job Type

Permanent Full-time

### Location

Thailand

### Salary

Negotiable, based on experience

### Refreshed

April 21st, 2026 14:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

None

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

Position: Sales

Salary: 35,000 – 40,000THB +/- (Negotiable)

Location: Phaya Thai Bangkok

Our client is construction of facilities of electricity and machinery in Thailand.

Position:

Responsibilities:

- Initially focused on handling existing clients for the first few years to gain industry knowledge
- Client visits conducted almost daily, primarily within Bangkok
- Clients include Thai general contractors (e.g., Italian-Thai), architectural firms, and Thai representatives of Japanese general contractors
- Current company status: securing approximately one project per month
- No individual sales targets assigned
- Sales activities targeting non-Japanese clients and communication with Thai staff in charge of design and estimation
- Collaboration with the Managing Director (MD) in charge of sales and Thai staff

Qualifications:

- Over 3 years of B2B sales experience in any industry.
- Must have a car license (a company car is provided).

- Experience in a construction-related business (e.g., air conditioning) is preferred.
- Good command of English.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description