



PR/095701 | [Insurance] Branch Director

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1583889

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 21st, 2026 13:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location

Hanoi city, Vietnam

Company and Job Overview

A well-established organization operating in the financial services sector, with a strong focus on sustainable growth in Vietnam.

Job Responsibilities

- Lead and oversee all business and operational activities of the branch to ensure performance targets are achieved
- Develop and execute annual business plans aligned with overall company strategy
- Drive revenue growth and profitability while ensuring compliance with internal policies and regulatory requirements
- Manage sales operations, policy management, and premium collection activities
- Supervise underwriting, claims handling, reinsurance coordination, and general administration
- Build and maintain strong relationships with partners, key clients, and relevant authorities
- Recruit, coach, evaluate, and develop the local team to enhance performance and engagement
- Monitor market trends and provide strategic insights to support business expansion

Job Requirements

- Bachelor's degree or above in finance, banking, or a related field
- Minimum 3 years of relevant experience in insurance or financial services, preferably in a managerial capacity
- Solid understanding of non-life insurance operations, including underwriting, claims, and reinsurance
- Proven track record in business development, ideally with corporate clients or broker/agency networks
- Good knowledge of the Northern Vietnam insurance market
- Strong leadership, strategic thinking, and team management capabilities
- Proficiency in English a must

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

Company Description