



PR/095701 | [Insurance] Branch Director

## Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1583889

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

March 24th, 2026 11:49

## General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Location**

Hanoi city, Vietnam

## Company and Job Overview

A well-established organization operating in the financial services sector, with a strong focus on sustainable growth in Vietnam.

## Job Responsibilities

- Lead and oversee all business and operational activities of the branch to ensure performance targets are achieved
- Develop and execute annual business plans aligned with overall company strategy
- Drive revenue growth and profitability while ensuring compliance with internal policies and regulatory requirements
- Manage sales operations, policy management, and premium collection activities
- Supervise underwriting, claims handling, reinsurance coordination, and general administration
- Build and maintain strong relationships with partners, key clients, and relevant authorities
- Recruit, coach, evaluate, and develop the local team to enhance performance and engagement
- Monitor market trends and provide strategic insights to support business expansion

### Job Requirements

- Bachelor's degree or above in finance, banking, or a related field
- Minimum 3 years of relevant experience in insurance or financial services, preferably in a managerial capacity
- Solid understanding of non-life insurance operations, including underwriting, claims, and reinsurance
- Proven track record in business development, ideally with corporate clients or broker/agency networks
- Good knowledge of the Northern Vietnam insurance market
- Strong leadership, strategic thinking, and team management capabilities
- Proficiency in English a must

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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### Company Description