



PR/095685 | SALES MANAGER – KOREAN ACCOUNT

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1583878

Industry

Digital Marketing

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

May 5th, 2026 05:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Overview:

Sales Manager responsibilities include developing key growth sales strategies, tactics and action plans. Successful execution of these strategies is required to achieve your financial targets. Sales Manager duties will include hitting annual targets, building relationships and understanding customer trends.

The position will report to Head of East Asia Sales Operation of the company.

Job Description:

- Develop and implement the overall strategic business plan, including demand creation, market intelligence, product planning and development and pricing
- Own the overall business results which include revenue, profitability, return on capital and growth to meet assigned target and strategic objectives
- Establish, communicate and execute short and long-range business goals, objectives and policies.
- Keep good relationship with current accounts as well as expand Korean account market to maintain the No.1 Market share in Vietnam.
- Manage Korean sales team in North Korean sales team. Supervise team sales in coaching and training sales staff to achieve the highest result.

Coordinate the involvement of company personnel, including support, service, and management resources, in order to meet performance objectives and partners' expectations

- Co-ordinate with business marketing and planning to implement marketing plans
- Enlists the support of sales specialists, implementation resources, service resources, and other sales and management resources as needed

Skills/Qualification:

- 5+yrs experience working in Sales & Marketing roles, at least 5 years' experience as managerial role
- Excellent interpersonal skills and an ability to build strong relationships with partners.
- Driven, highly motivated and passionate in sales.
- Good analytical, planning & presentation skills
- Ability to work effectively across different cultures
- Fluent in English

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Company Description