



PR/087261 | Outside Sales Associate

Job Information

Recruiter

JAC Recruitment USA

Job ID

1583855

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 05:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

A growing food-related company is seeking a Korean–English bilingual Outside Sales Associate to support business expansion in the Washington market.

This role focuses on customer visits, relationship building, product education, and sales growth, serving as the key point of contact for clients in the assigned territory.

RESPONSIBILITIES

- Visit existing and prospective clients to provide product information and sales support
- Achieve monthly and annual sales targets
- Manage order entry and updates in internal systems

- Coordinate with accounting to ensure timely payment collection
- Handle customer inquiries promptly and professionally
- Arrange urgent deliveries when needed
- Participate in weekly sales meetings, inventory counts, and company events
- Safely operate a company vehicle for daily field activities
- Perform additional duties as assigned

QUALIFICATIONS

- Business-level Korean (native-level preferred)
- Business-level English
- Japanese language ability is a plus
- Valid driver's license with a clean driving record
- Positive attitude and adaptability
- Ability to work independently and as part of a team
- 2+ years of experience in food and/or sales preferred
- Basic proficiency in Microsoft Office
- Knowledge of ERP systems (AS400 experience a strong plus)
- Ability to lift 25–50 lbs. and work on the road for extended periods

SALARY USD 48,000-75,000 (DOE) + Commission

LOCATION Des Moines, WA

WORK SCHEDULE Monday to Friday, 8:00 AM – 5:00 PM

BENEFITS

- 100% company-paid Health, Dental, and Vision Insurance for employees and dependents
- Life Insurance and 401(k) plan with company match

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Company Description