



PR/087413 | Material Sales Representative (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1583845

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Czech Republic

Salary

Negotiable, based on experience

Refreshed

March 24th, 2026 10:57

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client are a Japanese trading company seeking a highly motivated Sales Representative to join our Material Division team in the Czech Republic. You will be responsible for the sales and procurement of steel, chemical and plastic products, including inventory management and business development across the EU market.

This role involves direct communication with both suppliers and customer. Occasional business trips (domestic and international) will be required.

Job Responsibilities

- Handle steel, chemical and plastic product trading operations
- Manage procurement from suppliers and sales to existing customers
- Oversee stock operation and inventory management
- Maintain and expand relationships with existing customers (mainly in the Czech Republic, Poland and Turkey)
- Identify and develop new potential customers and business opportunities
- Coordinate with suppliers (fixed for existing customers, flexible for new businesses)
- Prepare sales documents and manage order-related administrative tasks
- Communicate effectively with internal departments and external stakeholders
- Travel for business meetings as required (typically a few days per trip)

Job Requirements

Native Czech speaker
English communication skills (minimum B2 level)
Average level of Microsoft Office usage(Excel, Word, Outlook)
Strong sense of responsibility, proactive mindset and motivation
Ability to work independently and as part of a team
Experience in the automotive industry preferred

Why join us?

Work in a global trading company with deep roots in Japanese manufacturing
Take part in creating new business opportunities in Central and Eastern Europe
Hybrid work style and flexible business culture
Gain international experience through cross-border projects and client relationships

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACDE #countrygermany

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description