



PR/118506 | Japanese Speaking Associate Director

Job Information

Recruiter

JAC Recruitment UK

Job ID

1583839

Industry

Business Consulting

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

March 24th, 2026 10:54

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

One of the global advisory companies is hiring an associate director to join its strategic intelligence practice with a focus on Japan. They are seeking an independent, organised, and experienced project manager with a 5-to-7-year track record in the business intelligence sector or another field of consulting, such as strategy and management, regulatory, or political risk and geopolitical consulting.

The role will be based in our Tokyo office, with at least three to six months of initial training at our headquarters in London.

The Role

Independently manage enhanced due diligence and strategic intelligence investigations across jurisdictions in the APAC region, with a focus on Japan, including by:

- Deciding on and structuring lines of inquiry based on an assessment of potential commercial, regulatory, and political risks and opportunities;
- Identifying human sources in and outside of their network and drafting strategies to engage relevant sources;

- Developing an investigative plan for pursuing multiple lines of enquiry through a combination of open source research and human source enquiries; and
- Identifying, vetting, and cultivating a range of human sources across Japan and major Asian geographies.

Oversee the management and operations of their Tokyo office, including:

- Line management of junior colleagues such as analysts, senior analysts, and managers;
- Liaising with other members of the Asia team across their London and Singapore offices;
- Developing training plans and initiatives to improve operations and processes for the Tokyo office; and
- Assisting the Head of Japan with operational and business development responsibilities as needed.

Debriefing clients (mainly private equity and multinational corporates), i.e.:

- Preparing verbal briefings tailored to commercial audiences following consulting best practices; and
- Managing high-pressure client interactions in meetings with deal teams, legal teams and/or C-suites.

Drafting written deliverables for their clients, which includes:

- Synthesising, analysing, and creating value from intelligence sources;
- Identifying and benchmarking risks and opportunities within the context of a wider sector or geography; and
- Presenting clearly structured, narrative-driven reports to a commercial audience.

Qualifications & capabilities

- Fluency in English at the highest level of written and verbal communication;
- Professional working proficiency in Japanese;
- High level of cultural awareness of working in Japan and with Japanese clients;
- A minimum of 5 years of professional experience in the business intelligence industry, or a relevant industry such as strategy and management, regulatory, or political risk and geopolitical consulting; and
- Foundational understanding of the main business, as well as political and regulatory trends in Asia, with a focus on Japan.

Key competencies include:

- High levels of commercial awareness, including an ability to quickly grasp a target company's value chain and business model, and exposure to commercial, regulatory, and political risks;
- Ability to manage and cultivate a strong team culture;
- Strong verbal and written communication skills;
- Strong attention to detail and analytical skills;
- Robust professional judgement across the areas of project execution and client management;
- A self-starter mentality and ability to produce high-quality deliverables with minimal oversight; and
- Experience of living and working in Japan would be highly advantageous.

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACUK #SY

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Company Description