



Strategy & Operations Manager or Specialist

Job Information

Recruiter

[PEAK Recruitment Japan K.K.](#)

Hiring Company

A well known Tech company with a leading product

Job ID

1583721

Industry

Software

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

12 million yen ~ 16 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Refreshed

April 20th, 2026 04:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

This role will be overseeing growth strategy and operations, and providing support in decision-making. This role will serve as the primary point of contact for local marketing and sales teams, associated product teams, and leadership in driving user growth, driver growth, and regional P&L management.

Key initiatives

- Support management teams in defining growth strategy, lead in regional level budgeting and goal setting.
- Drive business solutions for user growth, driver growth, and platform experience, recommending the best solution among

multiple operational and product approaches. Influence counterparts from Japan and China.

- Break down business goals into actions, and implement end-to-end executions.
 - Develop analytics and insights to analyze, track and optimize city growth initiatives' results.
 - Support in new product & tools implementation and the launch of high-quality deliverables.
 - Influence stakeholders to identify and address business issues, gaps in processes, and drive scalable resolution to improve marketing and supply performance.
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Required Skills

- Experience of business operational management experience in large-scale, complex, and global initiatives.
 - Demonstrated ability to earn trust, effectively communicate, and build strong relationships with internal stakeholders and leadership
 - Exceptional verbal and written communication skills. Strong attention to detail, and a data-driven analytical approach. ● Business-level proficiency in English and Japanese. Chinese skills would be a plus.
 - Bachelor's degree.
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Company Description