



## Merchandiser\_マーチャンダイザー

Global well known luxury brand

### Job Information

#### Recruiter

PEAK Recruitment Japan K.K.

#### Hiring Company

A well known European fashion company with a strong brand image

#### Job ID

1583696

#### Industry

Apparel, Fashion

#### Company Type

Small/Medium Company (300 employees or less) - International Company

#### Non-Japanese Ratio

Majority Japanese

#### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards

#### Salary

5 million yen ~ 7 million yen

#### Salary Bonuses

Bonuses paid on top of indicated salary.

#### Refreshed

June 1st, 2026 02:00

### General Requirements

#### Minimum Experience Level

Over 3 years

#### Career Level

Mid Career

#### Minimum English Level

Daily Conversation

#### Minimum Japanese Level

Native

#### Minimum Education Level

Associate Degree/Diploma

#### Visa Status

Permission to work in Japan required

### Job Description

- Plan and execute seasonal buying plan and product mix of assigned category by store type together with Global Merchandising, in accordance with the objectives set by the company, considering local/global demands.
- Manage allocation of merchandise, monitor evolution of inventory and sell through ratios to maximize sales and minimize

inventory risks, seeking potential incremental sales opportunity with replenishment. • Strategically plan product drops in line with global guidelines, liaise and facilitate with Retail, VM, and Stores, to ensure effective execution and sell-through target achievement.

- Plan and implement effective product action plans and promotions – e.g. Trunk Shows, Pop-Up stores, DS sales events - in collaboration with Retail, VM, and PR / Communications team.
  - Track product shipment status and ensure timely delivery in collaboration with Japan Logistics and International Supply Chain.
  - Assess the competition with respect to financial condition, trends, marketing and product strategy; react accordingly to ensure market leadership.
  - Proceed seasonal buy for products under license, and constantly update the business with external distributors / licensees, in order to maintain the sufficient allocation and inventory level
  - Prepare the seasonal product information package, and train the retail population every season on product knowledge and strategies.
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## Required Skills

- Work experience of Merchandising for more than 5 years in fashion business.
  - In depth knowledge of latest fashion trend and luxury market information.
  - Advanced PC skills.
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## Company Description