



Merchandise_マーチャンダイザー

Global well known luxury brand

Job Information

Recruiter

[PEAK Recruitment Japan K.K.](#)

Hiring Company

A well known European fashion company with a strong brand image

Job ID

1583696

Industry

Apparel, Fashion

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5 million yen ~ 7 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Refreshed

April 6th, 2026 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

- Plan and execute seasonal buying plan and product mix of assigned category by store type together with Global Merchandising, in accordance with the objectives set by the company, considering local/global demands.
- Manage allocation of merchandise, monitor evolution of inventory and sell through ratios to maximize sales and minimize

inventory risks, seeking potential incremental sales opportunity with replenishment. • Strategically plan product drops in line with global guidelines, liaise and facilitate with Retail, VM, and Stores, to ensure effective execution and sell-through target achievement.

- Plan and implement effective product action plans and promotions – e.g. Trunk Shows, Pop-Up stores, DS sales events - in collaboration with Retail, VM, and PR / Communications team.
 - Track product shipment status and ensure timely delivery in collaboration with Japan Logistics and International Supply Chain.
 - Assess the competition with respect to financial condition, trends, marketing and product strategy; react accordingly to ensure market leadership.
 - Proceed seasonal buy for products under license, and constantly update the business with external distributors / licensees, in order to maintain the sufficient allocation and inventory level
 - Prepare the seasonal product information package, and train the retail population every season on product knowledge and strategies.
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Required Skills

- Work experience of Merchandising for more than 5 years in fashion business.
 - In depth knowledge of latest fashion trend and luxury market information.
 - Advanced PC skills.
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Company Description