



## Merchandiser\_マーチャンダイザー

Global well known luxury brand

### Job Information

**Recruiter**

[PEAK Recruitment Japan K.K.](#)

**Hiring Company**

A well known European fashion company with a strong brand image

**Job ID**

1583696

**Industry**

Apparel, Fashion

**Company Type**

Small/Medium Company (300 employees or less) - International Company

**Non-Japanese Ratio**

Majority Japanese

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

5 million yen ~ 7 million yen

**Salary Bonuses**

Bonuses paid on top of indicated salary.

**Refreshed**

April 20th, 2026 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

Native

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

Permission to work in Japan required

### Job Description

- Plan and execute seasonal buying plan and product mix of assigned category by store type together with Global Merchandising, in accordance with the objectives set by the company, considering local/global demands.
- Manage allocation of merchandise, monitor evolution of inventory and sell through ratios to maximize sales and minimize

inventory risks, seeking potential incremental sales opportunity with replenishment. • Strategically plan product drops in line with global guidelines, liaise and facilitate with Retail, VM, and Stores, to ensure effective execution and sell-through target achievement.

- Plan and implement effective product action plans and promotions – e.g. Trunk Shows, Pop-Up stores, DS sales events - in collaboration with Retail, VM, and PR / Communications team.
  - Track product shipment status and ensure timely delivery in collaboration with Japan Logistics and International Supply Chain.
  - Assess the competition with respect to financial condition, trends, marketing and product strategy; react accordingly to ensure market leadership.
  - Proceed seasonal buy for products under license, and constantly update the business with external distributors / licensees, in order to maintain the sufficient allocation and inventory level
  - Prepare the seasonal product information package, and train the retail population every season on product knowledge and strategies.
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## Required Skills

- Work experience of Merchandising for more than 5 years in fashion business.
  - In depth knowledge of latest fashion trend and luxury market information.
  - Advanced PC skills.
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## Company Description