



## Business Development-(location-India), Training provided

### Job Information

**Recruiter**

[Hire Pundit Japan Corporation](#)

**Job ID**

1583635

**Industry**

Audit, Tax Accounting

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

7 million yen ~ 8 million yen

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

- Develop business opportunities with Japanese clients in India
- Identify leads, arrange meetings, and deliver client presentations
- Build and maintain strong relationships with new and existing clients
- Act as a bridge between Japanese clients and Indian teams
- Handle client communication, follow-ups, and coordination
- Translate Japanese communications and support smooth execution
- Prepare meeting notes and manage lead pipeline / database
- Engage with the Japanese business community in India

## Required Skills

- Japanese Native with business-level English communication skills
  - Willingness to relocate to India (Gurugram – Delhi NCR), Relocation support will be provided by the company
  - Strong interpersonal and client-facing skills
  - Interest in international business / India–Japan market
  - Ability to manage client communication and coordination
  - Proactive mindset with a go-getter attitude
  - Adaptable and comfortable working in a cross-cultural environment
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## Company Description