



PR/095677 | (Sr) Sales Executive

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1582537

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

May 12th, 2026 15:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is looking for a (Sr) Sales Executive to manage and develop relationships with key clients. This role plays a key part in maintaining long-term partnerships, understanding client needs, and delivering tailored solutions to ensure sustainable business growth.

Job Responsibilities

- Build and maintain strong, trust-based relationships with key accounts
- Understand customers' needs and requirements to propose appropriate solutions
- Expand business with existing clients through value-added products and services
- Ensure timely and accurate delivery of products and services

- Act as the main communications bridge between customers and internal teams
- Handle customer issues and complaints to maintain satisfaction and trust
- Drive a new sales opportunities and develop long- term client relationships
- Prepare regular reports on progress and sales forecasts using key account metrics

Job Requirements

- Fluent in English
- Having bachelor's degree in BA, or related field
- Having experience in garment industry
- Proven experience in B2B sales and solution- based selling
- Strong negotiation and influencing skills with a demonstrated sales track record
- Excellent communication and interpersonal skills

#LI-JACVN

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Company Description