



PR/119255 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1582453

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 31st, 2026 06:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibility

- Collaborate closely with the Sales Team and cross-functional departments to drive business growth and achieve sales goals.
- Visit clients regularly to understand their needs and prepare timely follow-up reports for management.
- Manage and strengthen relationships with existing clients while proactively identifying and approaching new business opportunities.
- Track, monitor, and resolve sales-related issues to ensure high levels of customer satisfaction.
- Maintain long-term client relationships through consistent, effective communication.
- Secure new business by obtaining contracts from prospective clients on a monthly basis.
- Execute a range of sales activities, including account management and internal coordination, to support the achievement of sales target.

Qualification

- Bachelor's degree in any field

- Minimum 2 years of experience in Sales in any industry.
- Good command of English (both written and spoken).
- Ability to drive is an advantage (no need to own a car).
- Proficient in Microsoft Office.
- Highly self-motivated with a strong passion for Sales and target achievement.
- Possesses good personality, strong negotiation abilities, and logical thinking.
- Excellent coordination skills and strong problem-solving capabilities.
- Calm, easygoing, and service-minded.
- Good command in English and Thai.

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Company Description