



PR/096795 | Senior Sales Executive

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1582423

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

March 31st, 2026 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Senior Sales Executive

Location: Singapore

About:

Our client is a fast-growing pharmaceutical company committed to making high-quality medicines affordable and accessible worldwide. They are looking for a Senior Sales Executive to drive revenue growth through excellent territory execution, key account development and effective product positioning. This is a field-based sales role.

Key Responsibilities:

- Achieve and exceed sales targets and territory forecasts for assigned products.
- Develop and maintain strong relationships with private hospitals, clinic groups, specialists and KOLs; secure formulary listings and product adoption.

- Monitor competitive landscape and market trends; deliver actionable insights and SMART recommendations to marketing and commercial teams.
- Coordinate with internal teams (regulatory, medical affairs, RA, distribution) and external partners to ensure smooth execution.

Qualifications:

- Bachelor's degree in science, Business, Marketing or related field preferred.
- 3–5 years' pharmaceutical sales experience, ideally in the Private Market (private hospitals, GPs, specialists).
- Strong knowledge of the Singapore healthcare system and experience engaging with KOLs.
- Proven track record in territory management, key account development and achieving sales targets.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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Company Description