



PR/123652 | B2B Sales (Pipe)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1582385

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

April 14th, 2026 11:01

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

- Promote and sell pipe products to distributors, contractors, and project owners.
- Build strong relationships with customers and conduct field visits.
- Achieve sales targets and prepare product presentations and proposals.
- Monitor market trends and competitor activities.

Requirements:

- Minimum Diploma or Bachelor's degree in Marketing, Business, or related field.
- At least 2 years of B2B sales experience in the pipe industry (HDPE, PVC, PPR).
- Strong product knowledge and existing network in construction/industrial sectors.
- Excellent negotiation and communication skills.
- Fluent/Daily conversational in English.
- Willing to conduct regular field visits.

Only shortlisted candidates will be contacted, thanks!

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Company Description