



## PR/123651 | Sales Manager (Ink Manufacturing)

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1582384

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 23rd, 2026 06:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- Manage and maintain client relationships through coordination with sales agents.
- Drive sales growth by promoting and selling new products.
- Lead and develop a sales team to achieve targets.
- Conduct regular client visits to strengthen relationships and identify needs.
- Monitor market trends, competitors, and customer feedback for strategic insights.

**Requirements:**

- 5–7 years of sales experience, ideally in printing ink, chemical, or manufacturing industries.
- Proven leadership experience managing a sales team.
- Strong capability in managing agents and indirect sales channels.

- Excellent communication, relationship-building, negotiation, and presentation skills.
- Willing to travel frequently for client visits and possesses SIM A.
- Strategic, analytical, proactive, and results-oriented with minimal supervision.

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## Company Description