



PR/123651 | Sales Manager (Ink Manufacturing)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1582384

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 12th, 2026 13:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Manage and maintain client relationships through coordination with sales agents.
- Drive sales growth by promoting and selling new products.
- Lead and develop a sales team to achieve targets.
- Conduct regular client visits to strengthen relationships and identify needs.
- Monitor market trends, competitors, and customer feedback for strategic insights.

Requirements:

- 5–7 years of sales experience, ideally in printing ink, chemical, or manufacturing industries.
- Proven leadership experience managing a sales team.
- Strong capability in managing agents and indirect sales channels.

- Excellent communication, relationship-building, negotiation, and presentation skills.
- Willing to travel frequently for client visits and possesses SIM A.
- Strategic, analytical, proactive, and results-oriented with minimal supervision.

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Company Description