



PR/110145 | AM / Manager- Sales Banaglore

Job Information

Recruiter

JAC Recruitment India

Job ID

1581881

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 12:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Designation- AM/ Manager Sales

Location- Bangalore

Responsibilities:

1. To support this initial phase, we are looking for sales professionals who can drive market penetration for these two services : ! Photo and ! Album. ·

2. Promote and expand adoption of ! Photo and! Album among kindergartens, preschools, K-12 schools, sports organizations or any potential customers across Bengaluru/India. · \

3. Conduct the full sales cycle: identifying prospects, outreach, presentations, demo explanations, proposal creation, and closing deals. ·

4. Build strong, long-term relationships with decision-makers and key stakeholders. ·

5. Conduct market research to understand customer needs, competitor offerings, pricing trends, and local business practices. ·

6. Provide structured feedback to help shape localization of HaiCheese! services and support future expansion into additional business lines. · 7. Collaborate closely with teams at the Japan headquarters to align on strategy, share market insights, and coordinate marketing, product specifications, and service improvements. ·

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description