



PR/110145 | AM / Manager- Sales Banaglore

Job Information

Recruiter

JAC Recruitment India

Job ID

1581881

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

May 5th, 2026 14:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Designation- AM/ Manager Sales

Location- Bangalore

Responsibilities:

1. To support this initial phase, we are looking for sales professionals who can drive market penetration for these two services : ! Photo and ! Album. ·

2. Promote and expand adoption of ! Photo and! Album among kindergartens, preschools, K-12 schools, sports organizations or any potential customers across Bengaluru/India. · \

3. Conduct the full sales cycle: identifying prospects, outreach, presentations, demo explanations, proposal creation, and closing deals. ·

4. Build strong, long-term relationships with decision-makers and key stakeholders. ·

5. Conduct market research to understand customer needs, competitor offerings, pricing trends, and local business practices. ·

6. Provide structured feedback to help shape localization of HaiCheese! services and support future expansion into additional business lines. · 7. Collaborate closely with teams at the Japan headquarters to align on strategy, share market insights, and coordinate marketing, product specifications, and service improvements. ·

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Company Description