



PR/119224 | Sales Supervisor

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1581856

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

May 19th, 2026 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Solar

Location: Bang Na, Bangkok

Our clients: Solar EPC companies, construction companies

Business Model: Distributor for Chinese supplier's products in Thailand, promoting and expanding their market presence

Key Responsibilities:

- Build and maintain strong relationships with new and existing customers (70% new, 30% existing).
- Propose appropriate solar products and solutions tailored to client needs.
- Provide technical and design support to customers during project planning and execution.
- Conduct marketing activities to promote products and services.
- Prepare proposals and introduce new products to clients.
- Drive activities aimed at achieving sales and profit goals.
- Identify and develop new customers and business opportunities in Bangkok and nearby regions.

- Explore and introduce innovative products and services to strengthen market presence.
- Develop and maintain strong partnerships with suppliers.
- Act as a key distributor for Chinese solar product suppliers, expanding their footprint in Thailand.

Qualifications:

- Experience in solar-related business (Suppliers, Distributors, EPCs)
- Over 3 years Sales experience
- Driver's license / No need own car (Rental car, use Grab)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description