



PR/119224 | Sales Supervisor

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1581856

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 21st, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Solar

Location: Bang Na, Bangkok

Our clients: Solar EPC companies, construction companies

Business Model: Distributor for Chinese supplier's products in Thailand, promoting and expanding their market presence

Key Responsibilities:

- Build and maintain strong relationships with new and existing customers (70% new, 30% existing).
- Propose appropriate solar products and solutions tailored to client needs.
- Provide technical and design support to customers during project planning and execution.
- Conduct marketing activities to promote products and services.
- Prepare proposals and introduce new products to clients.
- Drive activities aimed at achieving sales and profit goals.
- Identify and develop new customers and business opportunities in Bangkok and nearby regions.

- Explore and introduce innovative products and services to strengthen market presence.
- Develop and maintain strong partnerships with suppliers.
- Act as a key distributor for Chinese solar product suppliers, expanding their footprint in Thailand.

Qualifications:

- Experience in solar-related business (Suppliers, Distributors, EPCs)
- Over 3 years Sales experience
- Driver's license / No need own car (Rental car, use Grab)

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Company Description