



PR/119218 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1581853

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 12:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is one of a chemical solutions provider offering specialty chemical solutions for a wide range of industries

Location: Lad Kra Bang area

Salary: 20,000 – 60,000 THB (negotiable depending on level of experience)

Key Responsibilities

- Build and maintain strong relationships with both existing and prospective customers within assigned areas.
- Introduce product lines and recommend appropriate chemical solutions; provide pricing details, stock status, and general commercial support.
- Prepare quotations, follow up on customer decisions, and work toward achieving set sales goals.
- Collaborate with internal teams ensure seamless order processing, delivery, and payment cycles.
- Conduct product and market surveys, gather customer insights, and highlight needs that may lead to new product opportunities.
- Track competitor activities, including product offerings, pricing strategies, and market developments, and report relevant findings.

Qualifications & Requirements

- Bachelor's or Master's degree in Chemistry, Industrial Chemistry, Chemical Engineering, Petrochemical Engineering, or related fields.
- At least 2–3 years' sales experience in a trading environment; familiarity with chemical or industrial products is an advantage.
- Valid driver's license and have access to a personal vehicle.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: <https://www.jac-recruitment.co.th>

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#citybangkok

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Company Description