



## PR/119218 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1581853

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

April 7th, 2026 12:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is one of a chemical solutions provider offering specialty chemical solutions for a wide range of industries

Location: Lad Kra Bang area

Salary: 20,000 – 60,000 THB (negotiable depending on level of experience)

**Key Responsibilities**

- Build and maintain strong relationships with both existing and prospective customers within assigned areas.
- Introduce product lines and recommend appropriate chemical solutions; provide pricing details, stock status, and general commercial support.
- Prepare quotations, follow up on customer decisions, and work toward achieving set sales goals.
- Collaborate with internal teams ensure seamless order processing, delivery, and payment cycles.
- Conduct product and market surveys, gather customer insights, and highlight needs that may lead to new product opportunities.
- Track competitor activities, including product offerings, pricing strategies, and market developments, and report relevant findings.

Qualifications & Requirements

- Bachelor's or Master's degree in Chemistry, Industrial Chemistry, Chemical Engineering, Petrochemical Engineering, or related fields.
- At least 2–3 years' sales experience in a trading environment; familiarity with chemical or industrial products is an advantage.
- Valid driver's license and have access to a personal vehicle.

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd  
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach  
Office Number: 066-097-2958  
Time: 9:00 AM – 6:00 PM  
Website: <https://www.jac-recruitment.co.th>

#LI-JACTH  
#citybangkok

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## Company Description