



PR/119015 | System Engineer (Presales Engineer)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1581840

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 24th, 2026 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: System Engineer / Presales Engineer (IT Solutions)

Location: Bangkok, Thailand

Employment Type: Full-time

JAC is partnering with a leading IT solutions provider to find a System Engineer / Presales Engineer who will handle system delivery (60%) and presales activities (40%) while working closely with partners to support solution design and implementation.

Key Responsibilities

System Engineer (60%)

- Deploy and configure servers, virtualization (VMware/Hyper-V), storage/backup, and basic network services.

- Support cloud (AWS/Azure/GCP) setups, backup/DR, and hybrid integration.
- Perform troubleshooting, performance tuning, documentation, and handover.

Presales (40%)

- Conduct requirement gathering and solution scoping with customers.
- Prepare BOM, SOW, and support proposal development.
- Handle RFP/TOR responses.
- Deliver demos/PoC and present technical solutions.

Qualifications

- 2–5 years in system engineering or presales from SI/IT solution environment.
- Knowledge in Windows/Linux, VMware, storage/backup, cloud fundamentals, and networking basics.
- Strong documentation and presentation skills.

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Company Description