



PR/160225 | Senior Sales Executive (Industrial Automation & Electrical Components)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1581817

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 16th, 2026 12:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a Japanese engineering solutions provider specializing in industrial automation, electrical components and factory solutions for the manufacturing industry. Due to their business expansion in Malaysia, they are currently looking for a Senior Sales Executive to join their growing team.

Key Responsibilities: -

- Develop and expand business opportunities within the manufacturing sector
- Manage and grow relationships with existing key customers
- Conduct sales presentations and propose suitable automation solutions to clients.
- Prepare quotations, technical proposals and follow up on sales opportunities.
- Work closely with internal engineering teams to support customer projects
- Achieve assigned sales targets and support business growth initiatives
- Maintain strong relationships with engineers, production managers and procurement teams.

Job Requirements:

- Diploma or Degree in Engineering (Electrical / Electronics / Mechatronics / Mechanical) or related field
- 3-5 years of sales experience in industrial products, automation or engineering related solutions
- Strong communication and relationship building skills
- Ability to understand technical products and customer requirements
- Self-motivated and able to work independently
- Willing to travel for customer visit within Malaysia

#LI-JACMY

#Countrymalaysia

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Company Description