



PR/160225 | Senior Sales Executive (Industrial Automation & Electrical Components)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1581817

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

May 19th, 2026 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a Japanese engineering solutions provider specializing in industrial automation, electrical components and factory solutions for the manufacturing industry. Due to their business expansion in Malaysia, they are currently looking for a Senior Sales Executive to join their growing team.

Key Responsibilities: -

- Develop and expand business opportunities within the manufacturing sector
- Manage and grow relationships with existing key customers
- Conduct sales presentations and propose suitable automation solutions to clients.
- Prepare quotations, technical proposals and follow up on sales opportunities.
- Work closely with internal engineering teams to support customer projects
- Achieve assigned sales targets and support business growth initiatives
- Maintain strong relationships with engineers, production managers and procurement teams.

Job Requirements:

- Diploma or Degree in Engineering (Electrical / Electronics / Mechatronics / Mechanical) or related field
- 3-5 years of sales experience in industrial products, automation or engineering related solutions
- Strong communication and relationship building skills
- Ability to understand technical products and customer requirements
- Self-motivated and able to work independently
- Willing to travel for customer visit within Malaysia

#LI-JACMY

#Countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description