



## PR/160225 | Senior Sales Executive (Industrial Automation & Electrical Components)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1581817

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

April 21st, 2026 07:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is a Japanese engineering solutions provider specializing in industrial automation, electrical components and factory solutions for the manufacturing industry. Due to their business expansion in Malaysia, they are currently looking for a Senior Sales Executive to join their growing team.

**Key Responsibilities: -**

- Develop and expand business opportunities within the manufacturing sector
- Manage and grow relationships with existing key customers
- Conduct sales presentations and propose suitable automation solutions to clients.
- Prepare quotations, technical proposals and follow up on sales opportunities.
- Work closely with internal engineering teams to support customer projects
- Achieve assigned sales targets and support business growth initiatives
- Maintain strong relationships with engineers, production managers and procurement teams.

**Job Requirements:**

- Diploma or Degree in Engineering (Electrical / Electronics / Mechatronics / Mechanical) or related field
- 3-5 years of sales experience in industrial products, automation or engineering related solutions
- Strong communication and relationship building skills
- Ability to understand technical products and customer requirements
- Self-motivated and able to work independently
- Willing to travel for customer visit within Malaysia

#LI-JACMY

#Countrymalaysia

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Company Description