



## PR/160189 | Key Account Manager – Contract Manufacturing (CNC Precision)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1581807

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

June 2nd, 2026 10:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

A global precision manufacturing and contract manufacturing provider specializing in high-accuracy CNC machining is seeking an experienced Key Account Manager with a strong background in contract manufacturing, preferably within CNC precision machining or high-precision component production. The ideal candidate will manage strategic customer accounts, drive business expansion, and ensure outstanding customer satisfaction through technical and commercial excellence.

**Key Responsibilities**

- Manage and grow key customer accounts in contract manufacturing, with emphasis on CNC precision machining.
- Serve as the main customer interface, handling communication, project updates, and issue resolution.
- Understand customer technical requirements and align them with Ferrotec's manufacturing capabilities.
- Coordinate with engineering, CNC machining, quality, and production teams to meet delivery and quality expectations.
- Lead RFQs, costing, quotations, and commercial negotiations to support business growth.
- Identify new business opportunities, track market trends, and provide insights to improve competitiveness.

**Key Requirements**

- Bachelor's degree in Engineering, Manufacturing, Business, or related field.

- Minimum 3–7 years of experience in contract manufacturing, precision machining, CNC components, or related fields.
- Strong understanding of machining processes, tolerances, materials, and manufacturing workflows.
- Proven track record in key account management, project coordination, or technical sales.
- Excellent communication, negotiation, and customer-facing skills.
- Ability to manage multiple projects and work cross-functionally.
- Willingness to travel to customer sites when necessary.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description