



PR/087396 | Key Account Manager(Team Korea) (m / f / d)

## Job Information

### Recruiter

JAC Recruitment Germany

### Job ID

1581788

### Industry

Civil Engineering and Construction

### Job Type

Permanent Full-time

### Location

Germany

### Salary

Negotiable, based on experience

### Refreshed

May 5th, 2026 11:01

## General Requirements

### Minimum Experience Level

Over 6 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

None

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### ■ Role Summary

This role is responsible for acquiring new industrial and commercial construction projects ranging from €5–85 million, supporting Japanese clients, and expanding relationships with existing customers.

### ■ Key Responsibilities

Acquisition of new industrial and commercial construction projects for Korean companies across Europe

### ■ Work Location

Office located in Frankfurt am Main

### ■ Requirements

- Degree in Civil Engineering or Architecture
- Experience as a Construction Manager and/or Project Manager
- Sales experience in the construction industry

- Korean : Native level , English : Business level

#### IT Skills

- MS Office (Outlook, Word, Excel)
- MS Project

#### Soft Skills

- Honest, open, transparent, empathetic
- Confident, proactive, persistent
- Strong sales skills, particularly in new client acquisition
- Excellent communication skills
- Ability to explain technical topics clearly
- Strong analytical and organizational skills with a goal-oriented mindset
- Negotiation skills and intercultural competence
- Service-oriented attitude
- Strong technical and economic understanding with a sense of responsibility

#### ■ Compensation & Benefits

- 37.5-hour workweek, flexitime, time-off-in-lieu for overtime
- Up to 2 days/week home office
- 29 vacation days + additional traditional holidays + Christmas Eve
- Employer-funded pension, capital-forming benefits, accident insurance
- Health program, employee benefits portal, anniversary bonus, training, company events

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#### Company Description