



PR/087396 | Key Account Manager(Team Korea) (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1581788

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 11:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

■ Role Summary

This role is responsible for acquiring new industrial and commercial construction projects ranging from €5–85 million, supporting Japanese clients, and expanding relationships with existing customers.

■ Key Responsibilities

Acquisition of new industrial and commercial construction projects for Korean companies across Europe

■ Work Location

Office located in Frankfurt am Main

■ Requirements

- Degree in Civil Engineering or Architecture
- Experience as a Construction Manager and/or Project Manager
- Sales experience in the construction industry

- Korean : Native level , English : Business level

IT Skills

- MS Office (Outlook, Word, Excel)
- MS Project

Soft Skills

- Honest, open, transparent, empathetic
- Confident, proactive, persistent
- Strong sales skills, particularly in new client acquisition
- Excellent communication skills
- Ability to explain technical topics clearly
- Strong analytical and organizational skills with a goal-oriented mindset
- Negotiation skills and intercultural competence
- Service-oriented attitude
- Strong technical and economic understanding with a sense of responsibility

■ Compensation & Benefits

- 37.5-hour workweek, flexitime, time-off-in-lieu for overtime
- Up to 2 days/week home office
- 29 vacation days + additional traditional holidays + Christmas Eve
- Employer-funded pension, capital-forming benefits, accident insurance
- Health program, employee benefits portal, anniversary bonus, training, company events

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.de/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.de/terms-of-use>

Company Description