



PR/087396 | Key Account Manager(Team Korea) (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1581788

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 10:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

■ Role Summary

This role is responsible for acquiring new industrial and commercial construction projects ranging from €5–85 million, supporting Japanese clients, and expanding relationships with existing customers.

■ Key Responsibilities

Acquisition of new industrial and commercial construction projects for Korean companies across Europe

■ Work Location

Office located in Frankfurt am Main

■ Requirements

- Degree in Civil Engineering or Architecture
- Experience as a Construction Manager and/or Project Manager
- Sales experience in the construction industry

- Korean : Native level , English : Business level

IT Skills

- MS Office (Outlook, Word, Excel)
- MS Project

Soft Skills

- Honest, open, transparent, empathetic
- Confident, proactive, persistent
- Strong sales skills, particularly in new client acquisition
- Excellent communication skills
- Ability to explain technical topics clearly
- Strong analytical and organizational skills with a goal-oriented mindset
- Negotiation skills and intercultural competence
- Service-oriented attitude
- Strong technical and economic understanding with a sense of responsibility

■ Compensation & Benefits

- 37.5-hour workweek, flexitime, time-off-in-lieu for overtime
- Up to 2 days/week home office
- 29 vacation days + additional traditional holidays + Christmas Eve
- Employer-funded pension, capital-forming benefits, accident insurance
- Health program, employee benefits portal, anniversary bonus, training, company events

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Company Description