Consumer PM

Job Information

Recruiter
ReachExt K.K.

Job ID
1581474

Industry
IT Consulting

Job Type
Permanent Full-time

Location
Tokyo - Other Areas

Salary
Negotiable, based on experience

Refreshed
October 31st, 2026 05:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
None

Minimum Japanese Level
Native Level

Minimum Education Level
High-School

Visa Status
Permission to work in Japan required

Job Description

Job Description:
Lead system planning and proposal to design.
Responsible for proposal activities and basic design for cutting-edge projects in the consumer field, such as data POS for beverage vending machines, food consumption prediction systems, and SCM visualization services. Serving as the overall lead for pre-sales and project promotion, he will be responsible for the overall direction and quality control of the project.

Promote package development
・Utilize industry-standard packages and existing solutions to lead customization and expansion according to customer requirements
・In particular, as an upstream SE for consumer systems such as PoS payment terminals, you will be responsible for the design and oversight of the entire system

Collaboration with related companies
- Accurately understand the requirements of clients (major beverage, vending machine, distribution, food industry, etc.) and promote smooth system construction in collaboration with technical teams and offshore partners
- Contribute to the success of projects through project management, technical evaluation, quality assurance, etc.

Those in managerial positions and above will also be responsible for managing personnel resources and income and expenditures

Required Skills

[Requirements] Please apply if you meet any of the following requirements:
- Practical experience in the development of retail and consumer systems (EC, POS, payment, SCM, etc.) from proposal to design
- Experience in upstream design of consumer products such as PoS payment terminals
- Proven track record in pre-sales and project promotion as a project lead or general lead
- PM experience

[Preferred conditions]
・Experience in package development (including customization and expansion of standard solutions)
・Knowledge and experience in related fields such as aviation, airports, and ports
・Project experience for major IT vendor clients
・Experience in system proposals and design in multiple industries (beverages, vending machines, food, retail)
・Experience in offshore collaboration in global projects

Company Description