



【966～1300万円】 【Alexion Japan】 Associate_Director_Business Excellen...

アレクシオンファーマ合同会社での募集です。事業企画・事業開発のご経験のある方...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

アレクシオンファーマ合同会社

Job ID

1580823

Industry

Pharmaceutical

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

9 million yen ~ 13 million yen

Work Hours

09:00 ~ 17:15

Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度有給付与：16日（1～3月）、12日（4～6月）、8日（7月～9月）、4日...

Refreshed

May 30th, 2026 00:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2362727】

his is what you will do:

The Associate Director of the Business Excellence Dept. AI Digital Strategy plays a pivotal role in shaping and executing company wide strategies that maximize corporate value through advanced AI digital innovation and data driven decision making. This position requires close collaboration with internal and external stakeholders to design mid to long term strategic plans leverage emerging technologies and identify new business opportunities. A core responsibility is to lead enterprise

level AI and digital transformation initiatives driving cross functional organizational change and embedding data strategy at the heart of business operations.

You will be responsible for:

- Lead the planning and execution of AI and Digital Transformation strategies
- Coordinate and promote cross functional implementation of AI/Digital tools
- Design and deliver initiatives to enhance employee AI literacy
- Explore and assess emerging technologies through collaboration with external vendors
- Develop and implement enterprise wide Data Strategy including governance quality and analytics frameworks
- Drive data driven decision making by embedding advanced analytics and predictive modeling into business processes
- Establish AI ethics and compliance standards to ensure responsible innovation
- Measure and optimize ROI of AI/Digital initiatives through robust KPIs and performance dashboards
- Implement and optimize CRM systems to enhance customer engagement and experience
- Leverage AI driven CRM analytics to personalize customer interactions and predict future needs

Required Skills

You will need to have:

- Experience in leading cross functional projects through collaboration with multiple departments.
- Advanced knowledge of AI and digital technologies is preferred.
- Interpersonal negotiation meeting facilitation and presentation skills as well as strong verbal and written communication skills.
- Willingness to accept variety of assignments highly motivated a self starter and performs well under stress.
- Ability to build and manage collaborative relationships at all levels inside and outside of the organization.
- Strategic thinking including the ability to incorporate the perspective of different stakeholders.
- Leadership that takes the initiative.
- Strong analytical and logical thinking skills with proficiency in creating presentation materials (e.g. PowerPoint Excel)
- Hands on experience with AI driven tools and digital platforms for business optimization and customer engagement is preferred.
- Knowledge of CRM systems and ability to leverage AI powered CRM analytics are preferred.
- Fluency in Japanese required; proficiency in English is preferred.

We would prefer for you to have:

- Scientific and commercial knowledge of the rare disease space
- Advanced degree such as an MBA
- Certifications or qualifications in AI and data related fields
- Capability to measure ROI of AI/Digital initiatives using KPIs and performance dashboards

■バックグラウンドチェック、リファレンスチェックの実施について■

バックグラウンドチェック、リファレンスチェックが選考過程に含まれます。

実施前には候補者様にご案内、ご同意いただいた上で、原則最終面接実施確定以降に実施されます。（詳細はコンサルタントよりご説明いたします）

Company Description

医薬品製造・販売