CAMPARI GROUP

Demand Planner

Job Information

Hiring Company
CAMPARI JAPAN Ltd.

Subsidiary
Campari Japan

Job ID
1580653

Industry
Specialized Import, Export

Company Type
Small/Medium Company (300 employees or less) - International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
Negotiable, based on experience

Work Hours
In accordance with company regulations

Holidays
In accordance with company regulations

Refreshed
November 26th, 2026 06:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Business Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

General Description of the Role

The Demand Planner supports the APAC Demand Planning and S&OP processes by maintaining accurate forecasts, conducting analytical evaluations, and coordinating cross-functional inputs. This role contributes to improving forecast accuracy, supporting S&OP routines, and ensuring smooth collaboration between Sales, Marketing, Supply Chain, and Finance.

The position operates as a specialist (non-managerial), focusing on data-driven forecasting and process execution.

【Job Responsibilities】
*Reports to: SCM&CS Director, Japan
*SCM Director APAC – dotted line

■General Description
Campari Group is a major player in the global spirits industry, with a portfolio of over 50 premium and super premium brands, including Aperol, Campari, X-Rated, SKYY, SKYY Blue, Wild Turkey, Wild Turkey RTD, The Glen Grant, and Grand Marnier. The Group was founded in 1860 and today is the 6th largest player worldwide in the premium spirits industry. Listed on the Italian Stock Exchange, it has a global distribution reach, trading in over 190 nations around the world with leading positions in Europe and the Americas.
Campari Group has great ambitions in Asia, and Japan play an instrumental role in expanding the Group's business in this continent. Campari Japan directly manages brand equity development through above and below the line initiatives.

■Mission/Objectives
Coordinate the relationship with the outsourced company (Customer Service and 3PL), interacting with key stakeholders to ensure that our products are safely stored and transported from the sourcing location to our clients. Respecting agreed timelines and correctly managing all aspects related to costs and duties. The role shall coordinate all activities of direct contact to customers in case of need, supporting the sales organization in managing proper communication flow to solve any arising problem, and proactively addressing any issue as they might emerge.

Demand Planning & Forecasting

- Maintain SKU-level demand forecasts using statistical tools, historical data, and market inputs.
- Collect and validate forecast assumptions with Sales, Marketing, and Finance.
- Track forecast accuracy KPIs and highlight deviations or risks to the Regional Demand Planning Manager.
- Support continuous improvement of forecasting models and data quality.

S&OP Process Support

- Prepare demand planning inputs for monthly Regional S&OP reviews.
- Consolidate demand data, risks, and opportunities for the S&OP cycle.
- Support meeting documentation, pre-read materials, and follow-up actions.
- Facilitate communication of updates to relevant stakeholders.

Analytics & Reporting

- Develop regular forecast accuracy and bias reports.
- Provide analytical insights to support demand scenario analysis and supply planning collaboration.
- Maintain dashboards and data repositories (Excel, Power BI, IBP/APO).

Process & Tools Improvement

- Participate in the implementation of demand planning best practices.
- Support digital tool adoption (APO, IBP, Power BI) and contribute to process documentation and SOP creation.
- Identify opportunities to streamline forecasting workflows.

Stakeholder Collaboration

- Build effective working relationships with Sales, Marketing, Supply Chain, and Finance teams.
- Serve as a key contact for operational questions related to demand data, forecast updates, and planning timelines.
- Support regional participation in global supply chain initiatives or data requests.

【Employment Type】
Full-time employee

【Salary】
Salary negotiable based on experience

【Working Hours】
In accordance with company regulations

【Work Location】
Location:Tokyo, Japan
– with regular visits to outsourced company (Customer Service and 3PL)

【Holidays & Leave】
In accordance with company regulations

Required Skills

【Education / Professional Qualifications】

- Bachelor's degree in Supply Chain Management, Business, Economics, Engineering, or related field.
- APICS or similar certification is a plus.
- Training or coursework in quantitative analysis and planning systems desirable.

【Skills】

- **Functional Competencies**

- Good understanding of demand planning concepts and statistical forecasting.
- Solid analytical and numeracy skills; ability to interpret trends and deviations.
- Proficiency in planning systems and analytics tools (Excel, Power BI; SAP APO/IBP preferred).
- Strong organizational skills; able to manage multiple tasks in a fast-changing environment.
- Detail-oriented and able to maintain accurate data for planning cycles.
- **Leadership & Individual Effectiveness**

- Strong communication skills, both written and verbal.
- Team-oriented mindset with strong collaboration abilities.
- Continuous improvement mindset and willingness to learn.
- Ability to work with diverse cultures and stakeholders across APAC.
- High accountability and commitment to delivering accurate, high-quality work.

Company Description