



PR/110108 | Regional Sales Executive

Job Information

Recruiter

JAC Recruitment India

Job ID

1580511

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

March 3rd, 2026 10:34

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Regional Sales Executive – Tamil Nadu Work Location: Bangalore Office (Koramangala area). Frequent business trips to Tamil Nadu are required (approximately once a month or more).

Key Responsibilities: Promote and sell products to system integrators, dealers, and contractors in Tamil Nadu. Develop new customers and maintain existing relationships. Conduct product presentations, demonstrations, and basic system design support.

Work with consultants to get products specified in new projects. Gather market and competitor information, especially on BOSCH, Ahuja, and Heinrich.

Preferred Background: Experience in sales or technical sales of PA, audio, or communication systems. Candidates from system integrator, dealer, or contractor backgrounds are preferred.

Prior experience handling BOSCH, Ahuja, Heinrich, or similar brands is highly desirable.

Strong communication skills in English and Tamil (Hindi is an advantage). Energetic, self-driven, and able to travel regularly.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description