



PR/095474 | Fragrance Sales

## Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1580496

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

March 3rd, 2026 10:33

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

### JOB RESPONSIBILITIES

- Responsible for the sales and marketing of our range of fragrance to prospect and existing clients in the assigned territory of Vietnam market
- Responsible for the development of an annual fragrance sales budget and reporting on sales budget performance as assigned by Sales Manager
- Responsible for the growth of the business as well as for the profitable performance of the sales, meeting sales target in the assigned territory
- Responsible for creating marketing opportunity for new products, complementing existing range of products and supporting the regional businesses for expansion and growth
- Liaise closely with Head Office and other Affiliates and clients on sales and market information
- Keep abreast of Fragrance product trends, concepts and applications and be aware of competitor's activities

- Identify proactively opportunities for potential product concepts and presentations

#### JOB REQUIREMENTS

- Degree in Chemical or Business or related discipline or equivalent in years of similar experience
- Honest, pleasant and good interpersonal skills
- Teamwork, good communication and presentation skills
- Proficient in English both oral and written
- Self motivator with eagerness and enthusiasm
- Having sense of consumer's taste and behavior
- **Having ability to Fragrance smell evaluation**
- Microsoft Office application software
- Sales experience, preferably in Fragrance

#LI-JACVN

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Company Description