



PR/160204 | Sales Executive (Steel)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1580484

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 26th, 2026 18:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client specializes in global trading of a wide range of products. As part of their business expansion, they are seeking a proactive and driven Sales Executive for their steel division. This role will be based in Kuala Lumpur.

Job Responsibilities

- Handle import of steel materials from overseas suppliers and promote them to Malaysian customers
- Identify and visit new customers, explore business opportunities, and propose solutions beyond one-off deals
- Conduct customer visits to understand each industry's commercial flow and identify where the company can add value
- Complete all required administrative and internal tasks accurately and on time
- Continuously study and learn about relevant industries to improve knowledge and customer engagement

Job Requirements

- Candidate must possess at least a Diploma, Advanced/Higher/Graduate Diploma, or Degree in any field
- 2-3 years of sales experience in power, data center equipment, automotive, or steel industry

- Strong ability to understand commercial flow, industry structure, and customer value chains
- Excellent communication skills with the ability to build relationships and identify strategic business opportunities
- Self-driven, disciplined, and committed to continuous learning and completing all required tasks
- Must be a Malaysian citizen or possess valid residency status

Interested applicants, feel free to click **APPLY NOW**.

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Company Description