



PR/087393 | Medical Sales(m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1580461

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

April 14th, 2026 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

The company is committed to researching and developing treatments for rare diseases. It strives to deliver high-quality medications that enhance the health and well-being of patients. As a prominent player in the orphan drug sector, the company collaborates with various partners, including its headquarters in Japan, to expand its business.

Job Responsibilities

- Acquiring a thorough understanding of key customer needs and requirements.
- Developing relationships within a designated Territory with local HCPs for a portfolio of pharmaceutical drugs and / or devices.
- Expanding the relationships with existing customers by continuously proposing solutions that meet their needs and objectives.

- Ensure the correct products and services are delivered to customers in a timely manner.
- Serve as the link of communication between key customers and internal teams.
- Resolve any issues and problems faced by customers and deal with complaints to maintain trust.
- Responsible for the sales situation within the assigned area.
- Initiation, participation and support of congresses and trade fairs, also at weekends.
- Prepare regular reports of progress and forecasts to internal and external stakeholders using key account metrics.

Job Requirements

- Native level German and business level English proficiency.
- 2years of pharmaceutical sales experience in the rare disease or dermatology field.

Benefits

- Company car
- A flexible work style not bound by location or time
Opportunities to gain diverse experiences
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Company Description