



## PR/118468 | Sales and Technical Support Specialist – Europe & Africa

### Job Information

**Recruiter**

JAC Recruitment UK

**Job ID**

1580450

**Industry**

Medical Device

**Job Type**

Permanent Full-time

**Location**

United Kingdom

**Salary**

Negotiable, based on experience

**Refreshed**

April 14th, 2026 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Title**

**Sales and Technical Support Specialist – Europe & Africa**

**Location**

Manchester, United Kingdom (Office-based)  
international travel (Europe, Africa and Asia) required

**Employment Type**

Full-time, Permanent

**Salary**

Competitive salary + Bonus

**About the Company**

Globally recognised manufacturer of ophthalmic diagnostic and clinical equipment, trusted by clinicians and healthcare professionals worldwide.

As part of our continued expansion, we are seeking a highly motivated Sales and Technical Support Specialist to support our

distributors and customers across Europe and Africa.

---

**Role Overview**

This is a key customer-facing role combining both commercial and technical responsibilities.

You will support distributor sales growth, provide technical support and training, and help strengthen our brand presence across the region.

This position offers an excellent opportunity for someone looking to develop a long-term international career within a premium medical device company.

---

**Key Responsibilities****Sales Support**

Support distributors to achieve sales targets

- Assist with business development activities
- Identify new business opportunities
- Support distributor performance and development
- Attend exhibitions, conferences, and customer meetings
- Provide market feedback and competitor intelligence

---

**Technical Support**

- Provide technical support to distributors and end users
- Support installation and commissioning of equipment
- Troubleshoot technical issues
- Support repair and maintenance activities
- Assist with service-related enquiries

**•Training****•Relationship Management**

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.uk/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.uk/terms-of-use>

---

Company Description