



PR/118468 | Sales and Technical Support Specialist – Europe & Africa

Job Information

Recruiter

JAC Recruitment UK

Job ID

1580450

Industry

Medical Device

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

May 12th, 2026 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title

Sales and Technical Support Specialist – Europe & Africa

Location

Manchester, United Kingdom (Office-based)
international travel (Europe, Africa and Asia) required

Employment Type

Full-time, Permanent

Salary

Competitive salary + Bonus

About the Company

Globally recognised manufacturer of ophthalmic diagnostic and clinical equipment, trusted by clinicians and healthcare professionals worldwide.

As part of our continued expansion, we are seeking a highly motivated Sales and Technical Support Specialist to support our

distributors and customers across Europe and Africa.

Role Overview

This is a key customer-facing role combining both commercial and technical responsibilities.

You will support distributor sales growth, provide technical support and training, and help strengthen our brand presence across the region.

This position offers an excellent opportunity for someone looking to develop a long-term international career within a premium medical device company.

Key Responsibilities**Sales Support**

Support distributors to achieve sales targets

- Assist with business development activities
- Identify new business opportunities
- Support distributor performance and development
- Attend exhibitions, conferences, and customer meetings
- Provide market feedback and competitor intelligence

Technical Support

- Provide technical support to distributors and end users
- Support installation and commissioning of equipment
- Troubleshoot technical issues
- Support repair and maintenance activities
- Assist with service-related enquiries

•Training**•Relationship Management**

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description