



## PR/119184 | Business Development

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1580444

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

June 9th, 2026 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Business Development

Salary: 40,000 – 60,000THB +/- (Negotiable)

Location: Bangkok

Our client is a well-known automotive parts manufacturer.

#### Key Responsibilities of the position:

- Lead the development and setup of operations for newly acquired businesses, covering all activities from the acquisition phase through to the commencement of product delivery.
- Serve as the key contact point between automotive manufacturers' procurement teams and our production facilities to ensure smooth coordination.

- Handle quotation creation, conduct pricing discussions, and oversee arrangements for prototype delivery.
- Maintain regular communication and alignment with the headquarters and international branches.
- Develop medium-term sales strategies and establish annual sales budget plans.

#### Qualifications

- Education: Bachelor's degree in any related fields.
- Proven experience in OEM sales within the automotive industry (experience with car manufacturers or Tier 1 suppliers).

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#### Company Description