



## PR/119184 | Business Development

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1580444

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

April 14th, 2026 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Business Development

Salary: 40,000 – 60,000THB +/- (Negotiable)

Location: Bangkok

Our client is a well-known automotive parts manufacturer.

#### Key Responsibilities of the position:

- Lead the development and setup of operations for newly acquired businesses, covering all activities from the acquisition phase through to the commencement of product delivery.
- Serve as the key contact point between automotive manufacturers' procurement teams and our production facilities to ensure smooth coordination.

- Handle quotation creation, conduct pricing discussions, and oversee arrangements for prototype delivery.
- Maintain regular communication and alignment with the headquarters and international branches.
- Develop medium-term sales strategies and establish annual sales budget plans.

#### Qualifications

- Education: Bachelor's degree in any related fields.
- Proven experience in OEM sales within the automotive industry (experience with car manufacturers or Tier 1 suppliers).

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description