



PR/119179 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1580441

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 9th, 2026 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Executive (International Market)

Salary: Up to 60,000 THB + Attractive benefits

Working Hours: Mon–Fri / 08:30–17:30 (Office-based)

Location: Bangkok

This position focuses on expanding sales of **PVC compounds** in international markets. The role covers both existing account management and new business development, with regular overseas travel.

Key Responsibilities

- Conduct market research and expand sales mainly in overseas markets.
- Manage both existing customers and new client acquisition.
- Frequently travel abroad (around 1–2 times per month) to countries in India and the ASEAN region.

Qualifications

- Bachelor's degree in Business Administration, Marketing, or any related field
- Good command of **English** and/or Japanese

- Experience in sales or customer service is highly valued
- Strong negotiation, persuasion, and closing skills
- Proficient in Microsoft Office
- High self-motivation, resilience, and ability to work well under pressure

Allowances & Benefits

- Bonus twice a year
- Annual salary increment (performance-based)
- Transportation allowance
- Health insurance & PA
- Annual health check-up
- Annual leave
- Company mobile phone
- Company laptop
- Company car or rental car with driver for outside business visits

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

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Company Description