



## PR/119150 | Sales Consultant (Luxury Car)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1580421

**Industry**

Automobile and Parts

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

May 12th, 2026 04:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Title: Sales Consultant - Luxury Car**

**Industry:** Luxury / Supercar

**Location:** Chatuchak, Bangkok

**Workdays:** Alternate Saturdays, 09:00 – 18:00

**Job Responsibilities:**

- Welcome customers, understand their needs, and provide personalized consultation.
- Present and explain vehicle models, features, and options in a professional manner.
- Manage the entire sales process: inquiries, test drives, quotations, negotiations, and closing deals.
- Build and maintain long-term relationships for repeat business and referrals.
- Stay updated on automotive trends, new models, and competitor offerings.
- Coordinate with after-sales teams to ensure excellent customer satisfaction.
- Prepare sales reports and update CRM systems accurately.

**Requirements:**

- Bachelor's degree in Business, Marketing, or related fields (or equivalent experience).
- 1–3 years of sales experience, preferably in automotive or luxury products.
- Strong Thai & English communication skills (spoken & written).
- Strong negotiation and closing skills; target-driven mindset.
- Professional appearance, well-groomed, and brand-appropriate.
- Familiarity with CRM tools and Microsoft Office.
- Valid driver's license required.

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

Thank you for your understanding

#LI-JACTH

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description