



PR/119150 | Sales Consultant (Luxury Car)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1580421

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 23rd, 2026 15:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Consultant - Luxury Car

Industry: Luxury / Supercar

Location: Chatuchak, Bangkok

Workdays: Alternate Saturdays, 09:00 – 18:00

Job Responsibilities:

- Welcome customers, understand their needs, and provide personalized consultation.
- Present and explain vehicle models, features, and options in a professional manner.
- Manage the entire sales process: inquiries, test drives, quotations, negotiations, and closing deals.
- Build and maintain long-term relationships for repeat business and referrals.
- Stay updated on automotive trends, new models, and competitor offerings.
- Coordinate with after-sales teams to ensure excellent customer satisfaction.
- Prepare sales reports and update CRM systems accurately.

Requirements:

- Bachelor's degree in Business, Marketing, or related fields (or equivalent experience).
- 1–3 years of sales experience, preferably in automotive or luxury products.
- Strong Thai & English communication skills (spoken & written).
- Strong negotiation and closing skills; target-driven mindset.
- Professional appearance, well-groomed, and brand-appropriate.
- Familiarity with CRM tools and Microsoft Office.
- Valid driver's license required.

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

Thank you for your understanding

#LI-JACTH

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Company Description