



AWS Alliance Manager

Job Information

Recruiter

ReachExt K.K.

Job ID

1580236

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Tokyo - Other Areas

Salary

Negotiable, based on experience

Refreshed

June 8th, 2026 02:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

- Planning and promoting partnership strategies with AWS
- Collecting information on AWS solutions, sharing and educating employees
- Planning and implementation of joint marketing activities (seminars, events, campaigns, etc.)
- Promoting AWS certification and coordinating internal training
- Work with the business development team to help acquire AWS-related projects
- Regular meetings with AWS, report creation, and strengthening relationships

Required Skills

- Japanese Language Proficiency Test N1~Native level
- English: Reading and writing level or higher is preferred
- No educational background required
- Those who have no qualms about communicating with people of other nationalities
- Those looking for a flat and open workplace
- Interested in the latest technology
- Those who want to experience the growth of the company together

- People who are interested in the global environment

Company Description