AWS Alliance Manager

Job Information

Recruiter
ReachExt K.K.

Job ID
1580236

Industry
IT Consulting

Job Type
Permanent Full-time

Location
Tokyo - Other Areas

Salary
Negotiable, based on experience

Refreshed
November 9th, 2026 02:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
High-School

Visa Status
Permission to work in Japan required

Job Description

- Planning and promoting partnership strategies with AWS
- Collecting information on AWS solutions, sharing and educating employees
- Planning and implementation of joint marketing activities (seminars, events, campaigns, etc.)
- Promoting AWS certification and coordinating internal training
- Work with the business development team to help acquire AWS-related projects
- Regular meetings with AWS, report creation, and strengthening relationships

Required Skills

- Japanese Language Proficiency Test N1~Native level
- English: Reading and writing level or higher is preferred
- No educational background required
- Those who have no qualms about communicating with people of other nationalities
- Those looking for a flat and open workplace
- Interested in the latest technology
- Those who want to experience the growth of the company together

- People who are interested in the global environment

Company Description