



【¥20M+】 Principal Legal Counsel @ U.S. Listed E-Commerce Comp

Job Information

Recruiter

SPOTTED K.K.

Job ID

1579827

Industry

Other (Distribution, Retail, Logistics)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

30 million yen ~ 50 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Refreshed

March 24th, 2026 15:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 25%)

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

¥20M+ Total Compensation Opportunity

Principal Legal Counsel – Japan

Company Overview

A U.S.-listed, globally expanding technology and digital commerce platform is seeking a senior legal leader to support and scale its Japan business.

The company operates a vertically integrated model combining technology, logistics infrastructure, marketplace operations, and on-demand services. It has established a dominant position in its home market and is rapidly expanding its international footprint.

Japan represents a strategic growth market, with operations currently focused on on-demand consumer services in select urban areas and strong long-term expansion plans.

Position Overview

The Principal Legal Counsel will act as the senior legal lead for Japan, partnering closely with local and global leadership to support business growth in a fast-moving, technology-driven environment.

This is a high-impact, business-facing role requiring commercial judgment, regulatory expertise, and the ability to operate autonomously in a scaling organization.

Required Skills

Required

- Qualified Bengoshi in Japan (MUST)
- 8+ years of post-qualification experience
- Native-level Japanese language proficiency
- Strong commercial judgment and ability to balance growth with risk
- Comfortable operating in a fast-paced, international environment
- Highly adaptable and solution-oriented

Preferred

- Prior in-house experience (law firm background also welcome)
- Business-level English proficiency

Employment Details

- Full-time position
 - Competitive base salary with total compensation, commensurate with experience
 - Additional details to be discussed during the process
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Company Description