



Delivery Executive - Insurance

Job Information

Recruiter

NEXUS Corporation

Job ID

1579798

Industry

IT Consulting

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 03:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Join a global team that helps organizations turn bold ideas into real-world impact. You will work alongside talented colleagues across the world to help clients rethink how they use technology to grow, innovate, and build a more sustainable future. From shaping strategy to designing and engineering cutting-edge solutions in AI, cloud, and data, you will contribute to meaningful projects that create lasting value for businesses, communities, and your own career.

- Closely monitor project progress, quality, financials, customer satisfaction, risks, and issues; take proactive actions with project managers and relevant stakeholders within our organization and the client organization.
- Educate and influence project managers, team members, and clients to ensure successful project delivery. Provide technical advice, business knowledge, and management guidance as required.
- Suggest and negotiate change requests, contractual adjustments, resource allocations, and scope changes to establish realistic project goals and delivery plans.

- Maintain and strengthen communication and relationships with client stakeholders.
- Collaborate with the Insurance practice to promote new project proposals and solutions, and facilitate communication between offshore teams and the client.
- Work with the Sales team to identify and explore potential business opportunities within the client organization. Promote senior executive relationships between our company and the client.
- Establish and follow up on the account plan to support business expansion within Insurance and other practices.
- Coordinate and promote a common strategy and account plan across regions. Exchange information and maintain strong relationships with practice and sales teams to win business as a global service provider. Monitor and capture Head Office strategies and plans to support other regions in securing global mandates.

Required Skills

- 15+ years of experience in project management / project delivery with an application development background
- 10+ years of experience in the Financial industry
- 5+ years of experience working with onsite/offshore delivery models
- 5+ years of experience managing large-scale project budgets and delivery organizations
- Strong communication and presentation skills, with experience engaging CxO-level stakeholders
- Solid technical knowledge of cloud, data, and AI technologies
- Insurance product and operations knowledge and/or experience

Company Description