



## PR/119121 | Sales Rep and Supervisor

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1579791

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 24th, 2026 12:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Responsibilities:

- Drive sales and expand the company's Sea Freight business.
- Manage and follow up on assigned customer accounts as a Sales Representative.
- Record sales and cost data in the system, and issue invoices and payment requests accurately.
- Prepare quotations requested by customers, HQ in Japan, and overseas branches.
- Source suitable subcontractors when needed and build strong working relationships with them.

#### Qualifications:

- Strong knowledge of Sea Freight operations, including ocean freight, customs clearance, inland transport, export packing, etc.
- Minimum 3–5 years of experience in freight forwarding.
- Bachelor's Degree in any relevant field.
- Good command of English (speaking & writing).
- Proficient in Microsoft Office (English version).

- Positive attitude, good interpersonal skills, service-minded, motivated, and able to work well under pressure.

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## Company Description