



PR/119121 | Sales Rep and Supervisor

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1579791

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 24th, 2026 12:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Drive sales and expand the company's Sea Freight business.
- Manage and follow up on assigned customer accounts as a Sales Representative.
- Record sales and cost data in the system, and issue invoices and payment requests accurately.
- Prepare quotations requested by customers, HQ in Japan, and overseas branches.
- Source suitable subcontractors when needed and build strong working relationships with them.

Qualifications:

- Strong knowledge of Sea Freight operations, including ocean freight, customs clearance, inland transport, export packing, etc.
- Minimum 3–5 years of experience in freight forwarding.
- Bachelor's Degree in any relevant field.
- Good command of English (speaking & writing).
- Proficient in Microsoft Office (English version).

- Positive attitude, good interpersonal skills, service-minded, motivated, and able to work well under pressure.

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Company Description