



PR/110104 | Sales AM / DM

Job Information

Recruiter

JAC Recruitment India

Job ID

1579751

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

April 21st, 2026 12:01

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

1. Driving and delivering the sales goals of organization in alignment with company's sales plan
2. Business Development including but not limited to generating new leads, qualifying leads and partnering with internal solution and sales team to close orders
3. Responsible for executing the sales plan and process, including coordination of all necessary internal and external resources to best position the firm to secure the business
4. Growth of the existing business
6. Analyse market competition and devise counterstrategies for penetration and maximum reach
7. Outstanding Payment follow-up and timely recovery of payments
8. Work closely with the customer to keep a tab on his stock level, when to re-order, help in enhancing his distribution

network for increasing sales etc

9.Relative experience from electronic field.

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Company Description