



PR/110104 | Sales AM / DM

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1579751

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

May 5th, 2026 06:00

## General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

1. Driving and delivering the sales goals of organization in alignment with company's sales plan
2. Business Development including but not limited to generating new leads, qualifying leads and partnering with internal solution and sales team to close orders
3. Responsible for executing the sales plan and process, including coordination of all necessary internal and external resources to best position the firm to secure the business
4. Growth of the existing business
6. Analyse market competition and devise counterstrategies for penetration and maximum reach
7. Outstanding Payment follow-up and timely recovery of payments
8. Work closely with the customer to keep a tab on his stock level, when to re-order, help in enhancing his distribution

network for increasing sales etc

9.Relative experience from electronic field.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description