



PR/110103 | Sr. Executive or Asst Manager - Sales {Bangalore / Chennai}

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1579750

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

March 24th, 2026 11:01

## General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Position:** Sr. Executive or Asst Manager - Sales

**Job Location:** Bangalore/ Chennai

**Qualification required:**

1. Graduate B.Sc. (Chem) / BE Chemicals or BE Electronics
2. Experience in electronics chemical segment or electronics segment
3. Handle sales and import business to develop new business.
4. Good communication with customer and Nagase Global team members, interpersonal, presentation and computer skills
5. Self-driven, a team player and enjoy challenges

**Key Responsibilities:**

- Working for the sales to supplying the chemicals to Electronics segment, material will be imported
- Handle both domestic sales and export business to achieve sales targets.
- Maintain existing customers and suppliers accounts
- Develop new business with existing and potential customers and suppliers.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve agreed upon sales targets and outcomes within schedule, Coordinate sales effort with team members and other departments.
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services
- Cold-call as appropriate within your market or geographic area to ensure a robust pipeline of opportunities

preferable trading and distribution, manufacturing can work if candidate is handling raw material

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**