



PR/110103 | Sr. Executive or Asst Manager - Sales {Bangalore / Chennai}

Job Information

Recruiter

JAC Recruitment India

Job ID

1579750

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

May 5th, 2026 06:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Position: Sr. Executive or Asst Manager - Sales

Job Location: Bangalore/ Chennai

Qualification required:

1. Graduate B.Sc. (Chem) / BE Chemicals or BE Electronics
2. Experience in electronics chemical segment or electronics segment
3. Handle sales and import business to develop new business.
4. Good communication with customer and Nagase Global team members, interpersonal, presentation and computer skills
5. Self-driven, a team player and enjoy challenges

Key Responsibilities:

- Working for the sales to supplying the chemicals to Electronics segment, material will be imported
- Handle both domestic sales and export business to achieve sales targets.
- Maintain existing customers and suppliers accounts
- Develop new business with existing and potential customers and suppliers.
- Expedite the resolution of customer problems and complaints to maximize satisfaction.
- Achieve agreed upon sales targets and outcomes within schedule, Coordinate sales effort with team members and other departments.
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services
- Cold-call as appropriate within your market or geographic area to ensure a robust pipeline of opportunities

preferable trading and distribution, manufacturing can work if candidate is handling raw material

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Company Description