



## PR/160180 | Senior Relationship Manager (Corporate Banking)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1579698

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

April 21st, 2026 11:02

### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**JOB RESPONSIBILITIES: -**

- Act as the Senior Corporate Relationship Manager for an assigned client portfolio, leading deal origination and execution while proactively managing credit risk and coordinating with internal stakeholders.
- Partner with product teams across Transaction Banking, Global Markets to deliver comprehensive solutions that meet client needs.
- Drive annual account planning and relationship strategies to generate new business through client engagement, marketing initiatives, and presentations.
- Lead client meetings, prepare marketing materials, and ensure timely submission of credit proposals while collaborating with internal departments to support seamless execution.

**JOB REQUIREMENTS: -**

- Degree in Finance, Accountancy, Banking, or a related field from a reputable university or institution is required.
- Minimum 10-15 years of experience in financial services, with strong exposure to capital markets, global markets or syndications will have an added advantage.
- Demonstrate strong interest in financial markets, a proactive working attitude, and excellent analytical and communication skills.

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Company Description