



PR/160180 | Senior Relationship Manager (Corporate Banking)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1579698

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 30th, 2026 03:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES: -

- Act as the Senior Corporate Relationship Manager for an assigned client portfolio, leading deal origination and execution while proactively managing credit risk and coordinating with internal stakeholders.
- Partner with product teams across Transaction Banking, Global Markets to deliver comprehensive solutions that meet client needs.
- Drive annual account planning and relationship strategies to generate new business through client engagement, marketing initiatives, and presentations.
- Lead client meetings, prepare marketing materials, and ensure timely submission of credit proposals while collaborating with internal departments to support seamless execution.

JOB REQUIREMENTS: -

- Degree in Finance, Accountancy, Banking, or a related field from a reputable university or institution is required.
- Minimum 10-15 years of experience in financial services, with strong exposure to capital markets, global markets or syndications will have an added advantage.
- Demonstrate strong interest in financial markets, a proactive working attitude, and excellent analytical and communication skills.

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#StateKL

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Company Description