



## PR/096589 | Premier Banking Acquisition Manager (Onshore)

### Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1579680

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

April 21st, 2026 11:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Native

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY OVERVIEW**

Our Client is one of the leading and biggest foreign bank in the world.

**JOB RESPONSIBILITIES**

- **Maximise new business/acquisition/referral opportunities and deepening existing customer relationships to the specified service standards for the Priority Clients segment**
- **To conduct a professional, consultative financial analysis and profiling session with customers to meet their financial needs/objectives.**
- **To foster and deepen customer relationships by providing regular market information updates and trend analysis on local and international financial products.**
- **In consultation with the PB team manager/ branch manager/ PTL, draw up monthly plans for achieving/exceeding sales targets to meet new business and customer acquisition goals**

- To participate in marketing and promotional activities for customer acquisition.
- To source and call on individual prospects
- To provide quality, efficient after-sales services
- To manage anti-attrition and retention of clients
- To organise and conduct sales presentations to groups, clubs, associations, companies and other organisations.
- To solicit referrals from other parts of SCB eg. RMs from C&I, staff, etc.

#### REQUIREMENTS

- At least 3 years within the banking sales industry, specifically in acquisition business (candidates with strong local onshore connection are also welcome to apply)
- Excellent communication, interpersonal and relationship building skills.
- Ability to learn new products and services quickly
- Able to adapt and establish good relationships with co-workers e.g other acquisition managers or relationship managers
- Enjoys being in a team, engaging with co-workers.
- Motivated self-starter, identifying opportunities

We regret to inform that only shortlisted candidates will be notified.  
We appreciate your understanding. Candidates requiring visa need not to apply.

EA: JAC Recruitment Pte. Ltd.  
EA Licence: 90C3026  
EA Personnel: R22109162  
EA Personnel Name: Tan Wan Ting

#LI-JACSG

#countrysingapore

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Company Description