



PR/096186 | Technical Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1579677

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 09:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Our client is known for specializing in advanced concrete technology. They provide innovative solutions that enhance the durability, impermeability, and resilience of concrete structures. As they continue to drive growth and expansion, they are now seeking a Technical Sales Engineer to join their team and contribute to their ongoing success.

Key Responsibilities

- Drive business growth by achieving and exceeding assigned sales targets.
- Develop and present technical product specifications to architects, consultants, and main contractors.
- Provide expert advice on product applications and performance to support client decision-making.
- Build and maintain long-term relationships with clients, ensuring consistent communication and trust.
- Collaborate with internal teams to tailor solutions that meet project-specific requirements.
- Conduct site visits and technical presentations to educate stakeholders on product benefits.
- Monitor market trends and competitor activities to identify new business opportunities.
- Maintain accurate records of client interactions, project specifications, and sales activities.

Key Requirements

- Diploma or higher qualification, preferably in civil engineering, construction, or a related field.
- Minimum 2 years of experience in technical sales or specification handling within the construction industry.
- Strong interpersonal and communication skills, with the ability to engage professionals across various levels.
- Analytical mindset with a proactive approach to problem-solving.
- Proficient in MS Excel, PowerPoint, and Word.
- Must possess a valid driver's license and own a car.
- Friendly, confident, and a team player with a strong sense of accountability and drive.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Aloysius Loh
JAC Recruitment Pte Ltd
EA Personnel: R24121320
EA Personnel Name: LOH CHUAN LIANG ALOYSIUS

#LI-JACSG
#countrysingapore

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Company Description