



【800～1200万円】 Sales Manager（包装用接着剤APP）※事業部長候補

ヘンケルジャパン株式会社での募集です。化学（研究・開発・分析）のご経験のある...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

ヘンケルジャパン株式会社

Job ID

1578771

Industry

Chemical, Raw Materials

Company Type

International Company

Job Type

Permanent Full-time

Location

Osaka Prefecture

Salary

8 million yen ~ 12 million yen

Work Hours

09:00 ~ 17:30

Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度は10日※入社時期により変動あり 【休日】完全週休二日制 土日祝日 G...

Refreshed

March 5th, 2026 12:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2320817】

紙包装向けソリューションを中心とした営業担当に従事いただきます。
将来的にチームリードのキャリアを描きたい方、グローバルな取り組みに関心のある方は是非ご応募ください。

<https://www.henkeladhesives.com/jp/ja/industries/packagingandpaper/paperpackagingsolutions.html>

■Job description

- Executes local sales plans in line with SBU strategy to maintain develop existing customers and acquire new customers
 - Executes customer roadmap manages and closes respective CRM tool growth opportunities
 - Executes pricing actions
 - Builds and maintains relationships with customers and distributors
 - Provides input to Manager on customer needs business trends competitive situations in territory
 - Coordinates with Application Engineering to conduct line trials and (re) solve customer requests and complaints
 - Delivers KP OSG and PC % in territory at defined account
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Required Skills

■Qualification

- Bachelor's degree in related field is required
 - Minimum of seven (7) years' work experience in Sales of chemical and/or related industry is preferred
 - High communication skills in Japanese and conversation level of English
 - Excellent knowledge in MS Office is preferred
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Company Description

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