



【1000～2000万円】Principal Solution Consultant (Nexus)

インフォアジャパン株式会社での募集です。プリセールス・ポストセールスのご経験...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

インフォアジャパン株式会社

Job ID

1578542

Industry

Software

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 20 million yen

Work Hours

09:00 ~ 18:00

Holidays

【有給休暇】有給休暇は入社後6ヶ月目から付与されます 入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土日 祝日 完...

Refreshed

May 31st, 2026 02:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2361702】

Infor is seeking a Principal Solution Consultant (Presales) with deep expertise in global supply chain logistics multi enterprise networks and supply chain visibilityto support our growing Infor Nexus business in Japan. This role is ideal for candidates with strong knowledge of global trade supplier collaboration transportation order management supply chain finance and related logistics processes.

Experience in Warehouse Management Systems (WMS) and broader logistics operations is a strong secondary plus and desired for end to end solution storytelling.

The successful candidate will support sales cycles by delivering compelling value driven demonstrations of Infor Nexus and related supply chain/logistics capabilities. You will work closely with account executives solution consulting peers partners and product teams to define solution scope articulate business value and guide customers through strategic transformation discussions.

This position requires strong business acumen consultative storytelling and the ability to manage complex enterprise sales engagements while being a trusted advisor to customers.

Required Skills

Strong knowledge of global trade supplier collaboration transportation order management supply chain finance and related logistics processes.

Experience in Warehouse Management Systems (WMS) and broader logistics operations is a strong secondary plus and desired for end to end solution storytelling.

Company Description

各種エンタープライズ・ソリューションの販売、導入、コンサルティング