



PR/119065 | SeniorSales (Shrink Sleeve)

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1578094

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 16th, 2026 06:00

## General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Our client specializes in Plastic Packaging/Label business**

**Position:** Senior Sales (Shrink Sleeve)

**Salary:** 35,000 – 45,000 THB

**Location:** Bangkok (near BTS)

### Key Responsibilities of the position:

- Achieve annual sales targets and drive revenue growth for assigned customers, product lines, and applications.
- Develop new business opportunities and sales pipelines, including identifying potential projects and market segments.
- Maintain strong customer relationships through effective communication, timely follow-ups, and providing both B2B pre-sales technical support and after-sales service.
- Analyze sales performance, costs, and market/competitor information to support strategic decision-making.

- Coordinate internal and external sales activities to ensure smooth project execution and deliver exceptional customer satisfaction.

**Qualifications required:**

- Bachelor's Degree in Packaging Technology, Business Administration, Marketing or related
- Minimum 4 years of working experience in sales within the packaging industry
- Experience of shrink sleeve packaging, flexible packaging, film materials, or related industries.
- Experience in export sales is an advantage but not required.
- Excellent presentation and negotiation skills.
- Positive attitude, Independent & Self-driven, service-minded, and result oriented with entrepreneurial spirit.
- Good command of English (TOEIC score of 500 or above)
- Ability to work effectively under pressure
- Has valid driving license

**Benefits:**

- Company car + Gasoline Allowance
- Mobile phone & Laptop
- Provident Fund
- Health Insurance
- Bonus
- Other leaves as per Thai law

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description