



PR/119065 | SeniorSales (Shrink Sleeve)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1578094

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

March 16th, 2026 06:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Plastic Packaging/Label business

Position: Senior Sales (Shrink Sleeve)

Salary: 35,000 – 45,000 THB

Location: Bangkok (near BTS)

Key Responsibilities of the position:

- Achieve annual sales targets and drive revenue growth for assigned customers, product lines, and applications.
- Develop new business opportunities and sales pipelines, including identifying potential projects and market segments.
- Maintain strong customer relationships through effective communication, timely follow-ups, and providing both B2B pre-sales technical support and after-sales service.
- Analyze sales performance, costs, and market/competitor information to support strategic decision-making.

- Coordinate internal and external sales activities to ensure smooth project execution and deliver exceptional customer satisfaction.

Qualifications required:

- Bachelor's Degree in Packaging Technology, Business Administration, Marketing or related
- Minimum 4 years of working experience in sales within the packaging industry
- Experience of shrink sleeve packaging, flexible packaging, film materials, or related industries.
- Experience in export sales is an advantage but not required.
- Excellent presentation and negotiation skills.
- Positive attitude, Independent & Self-driven, service-minded, and result oriented with entrepreneurial spirit.
- Good command of English (TOEIC score of 500 or above)
- Ability to work effectively under pressure
- Has valid driving license

Benefits:

- Company car + Gasoline Allowance
- Mobile phone & Laptop
- Provident Fund
- Health Insurance
- Bonus
- Other leaves as per Thai law

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Company Description