



PR/117824 | Sales (Resin)

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1578072

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 30th, 2026 02:00

## General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Our client specializes in Chemical and Plastics business**

**Position:** Sales (Resin)

**Salary:** 30,000 – 40,000THB +/- (Negotiable)

**Location:** Bangkok and Onsite

**Key Responsibilities of the position:**

- Maintain existing client relationship and expand sales to automotive parts and home appliance manufacturers in Thailand.
- Visiting client around 2 times / week and visiting outside around 5-6 appointment/week

- Responsible for building relationships with purchasing and procurement, managing projects from specification inclusion to execution.
- Preparation of quotations, handling irregular delivery schedules and price negotiations.
- Reporting to Thai Manager.

**Qualifications required:**

- Bachelor's degree in any related field.
- Minimum of 3 years of experience in B2B Sales (in plastic/resin business).
- Excellent sales skills, project management and strong negotiation.
- Ability to drive a car and has valid driving license.

**Benefits:**

- Company car or Car Allowance (for using own car) with 1st class car insurance
- Mobile phone
- Health Insurance, Life & PA Insurance
- Support Fund
- Company Trip
- Provident Fund
- Other leaves as per Thai law

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description