



PR/160176 | Country Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1578057

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 13th, 2026 04:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY AND JOB OVERVIEW

A reputable engineering consultancy with a strong presence in the land development and infrastructure sector is looking for **Country Manager (Malaysia)** to head and grow its Malaysia operations. This is a strategic, high-impact role for someone who enjoys building business, strengthening client relationships, and leading a team to deliver high-quality work.

The role will cover a blend of business development, engineering oversight, team management, and operational leadership, with the autonomy to influence how the organization grows in Malaysia.

JOB RESPONSIBILITIES

- Strategic & Business Leadership: Contribute to business strategy, future planning, and market direction.
- Operational Management: Oversee daily operations and ensure smooth coordination across marketing, sales, finance, safety, and internal processes.

- Sales and Marketing: Lead Business Development activities, Client Engagements, and secure new tenders, especially within land/township development, or infrastructure projects.
- Engineering & Project Director: Take on Director role and duties in client's sub-engineering entity, including QA/QC oversight, provide guidance on project issues and engineering certifications.
- People & Performance Management: Lead, mentor, and develop the Malaysian team, oversee recruitment, onboarding, performance reviews, and succession planning, foster a culture of professionalism, collaboration, and continuous improvement.
- Health, Safety & Compliance: Ensure consistent adherence to Health, Safety, and Environment (HSE) policies and procedures, aligning with industry best practices and all applicable Malaysian regulatory requirements.

JOB REQUIREMENTS

- A strong foundation in civil infrastructure is preferred, though exceptional civil structural experience will also be considered.
- Registered as a Professional Engineer with Practising Certificate (PEPC)(Civil) under the Board of Engineers Malaysia, specifically Civil.
- Strong communicator, relationship-builder, and natural leader.

#LI-JACMY

#STATEKL
#countrymalaysia

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Company Description