



## PR/160176 | Country Manager

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1578057

**Industry**

Business Consulting

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

May 25th, 2026 02:00

### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**COMPANY AND JOB OVERVIEW**

A reputable engineering consultancy with a strong presence in the land development and infrastructure sector is looking for **Country Manager (Malaysia)** to head and grow its Malaysia operations. This is a strategic, high-impact role for someone who enjoys building business, strengthening client relationships, and leading a team to deliver high-quality work.

The role will cover a blend of business development, engineering oversight, team management, and operational leadership, with the autonomy to influence how the organization grows in Malaysia.

**JOB RESPONSIBILITIES**

- Strategic & Business Leadership: Contribute to business strategy, future planning, and market direction.
- Operational Management: Oversee daily operations and ensure smooth coordination across marketing, sales, finance, safety, and internal processes.

- Sales and Marketing: Lead Business Development activities, Client Engagements, and secure new tenders, especially within land/township development, or infrastructure projects.
- Engineering & Project Director: Take on Director role and duties in client's sub-engineering entity, including QA/QC oversight, provide guidance on project issues and engineering certifications.
- People & Performance Management: Lead, mentor, and develop the Malaysian team, oversee recruitment, onboarding, performance reviews, and succession planning, foster a culture of professionalism, collaboration, and continuous improvement.
- Health, Safety & Compliance: Ensure consistent adherence to Health, Safety, and Environment (HSE) policies and procedures, aligning with industry best practices and all applicable Malaysian regulatory requirements.

#### JOB REQUIREMENTS

- A strong foundation in civil infrastructure is preferred, though exceptional civil structural experience will also be considered.
- Registered as a Professional Engineer with Practising Certificate (PEPC)(Civil) under the Board of Engineers Malaysia, specifically Civil.
- Strong communicator, relationship-builder, and natural leader.

#LI-JACMY

#STATEKL  
#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description