



PR/160166 | Senior Sales Executive / Sales Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1578050

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 13th, 2026 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are looking for a Sales candidate for our Fertilizers team, covering North Johor state (Negeri Sembilan, Melaka & North Johor)

If you are ambitious, career-driven and like meeting new people, come join our team.

Main responsibilities include:

- To sell Fertilizers and achieve annual sales budget
- To establish and maintain relationships with customers in coverage area.
- To seek out new customers and business opportunities.
- Develop brand awareness for Company and our products

- Collect debts and ensure payment on selected period
- Any other duties as assigned.

Job Requirements:

- This is an outdoor sales position, candidate must be willing to travel extensively across your designated state
- At least 5 years experience in sales with proven track record
- Able to communicate well and possess good interpersonal skills
- Mandarin speaking skills is an advantage

Benefits:

- Annual performance bonus
- Sales target incentives
- Product commission
- Car allowance
- Year end incentives

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description