



PR/160154 | Merger & Acquisition Consultant

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1578042

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

March 16th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES:-

- Drive M&A deal origination through referral networks, strategic outreach, and cold calls, focusing primarily on Malaysia-based sell-side opportunities.
- Manage and track client relationships, plan follow-up activities, and support project leaders through meeting participation and actionable follow-ups.
- Conduct market research, gather and analyze financial and industry data, and prepare pitch books and client presentation materials.
- Support end-to-end transaction execution, including negotiations, documentation processes, client liaison, and proactive deal sourcing by engaging potential target companies and expanding strategic networks.

JOB REQUIREMENTS:-

- Degree in any related field.
- Strong exposure to sales, marketing, and business development, ideally within the financial services industry.
- Proven ability in cold calling and targeted outreach to SME owners, demonstrating a strong hunter-type sales approach

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#StateKL

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Company Description