



## PR/118441 | Merchandising & Allocation Specialist

### Job Information

**Recruiter**

JAC Recruitment UK

**Job ID**

1578011

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Italy

**Salary**

Negotiable, based on experience

**Refreshed**

May 25th, 2026 03:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Role Overview**

The Senior Merchandising & Allocation Specialist supports the planning, assortment, and stock flow processes to ensure strong commercial performance across all your channels. This hybrid role combines analytical merchandising responsibilities with hands on allocation and in season trading. The Specialist works closely with cross functional teams to optimize product performance and deliver a consistent consumer experience.

**Key Responsibilities**

Financial & their brand Support

- Support manager on the creation of financial plans aligned with seasonal ranges and commercial goals.
- Contribute to set sales and stock targets.
- Assist in maintaining them and inventory plans.

- Update rolling forecasts and provide insights to support trading decisions.

### **Assortment Planning**

- Assortments development by channel and geography.
- Provide hindsight analysis to inform them and future range planning.
- Brief Merchandising and HQ on consumer needs.
- Contribute to VM and space planning criteria.
- Maintain the Store Profiling database and sample management.
- Provide analysis to support line development.

### **Allocation, Replenishment & Trading**

- Execute allocation and replenishment strategies to ensure optimal stock flow.
- Monitor in season performance and highlight risks and opportunities.
- Support strategies to improve full price sell through.
- Participate in trading reviews and follow up on actions.
- Collaborate with Logistics to ensure product availability.

### **Systems & Process**

- Ensure accuracy of MDM and system data flows.
- Identify opportunities to improve processes and increase efficiency.

### **Analysis & Reporting**

- Produce weekly and seasonal reports on KPIs, stock levels, and sell through.
- Provide data driven insights to support decision making.

### **Cross Functional Communication**

- Maintain effective communication with Merchandising, VM, Retail, Logistics and Marketing teams.
- Support alignment across product, stock, and trading activities.

### **Experience & Profile**

- 3-5 years in merchandising, buying, planning, or allocation.
- Strong analytical and numerical skills.
- Good understanding of merchandising and allocation processes.
- Strong attention to detail and data accuracy.
- Previous experience in fashion is a must

We regret to inform applicants that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description